The logo for the World Forum on Energy Regulation is located in the top right corner. It features a stylized globe with a blue square overlaid on it. Inside the square, the words "WORLD FORUM" are at the top, "ON" is in the middle, and "ENERGY REGULATION" is at the bottom, all in white capital letters.

TRACK C - SESSION 14:

Regulatory issues affecting energy intensive customers

Dr Rod Crompton, regulator member
National Energy Regulator of South Africa

Security of supply for large electricity users in South Africa

World Forum on Energy Regulation IV
Athens, Greece
October 18 - 21, 2009

National Electricity Utility (Eskom)



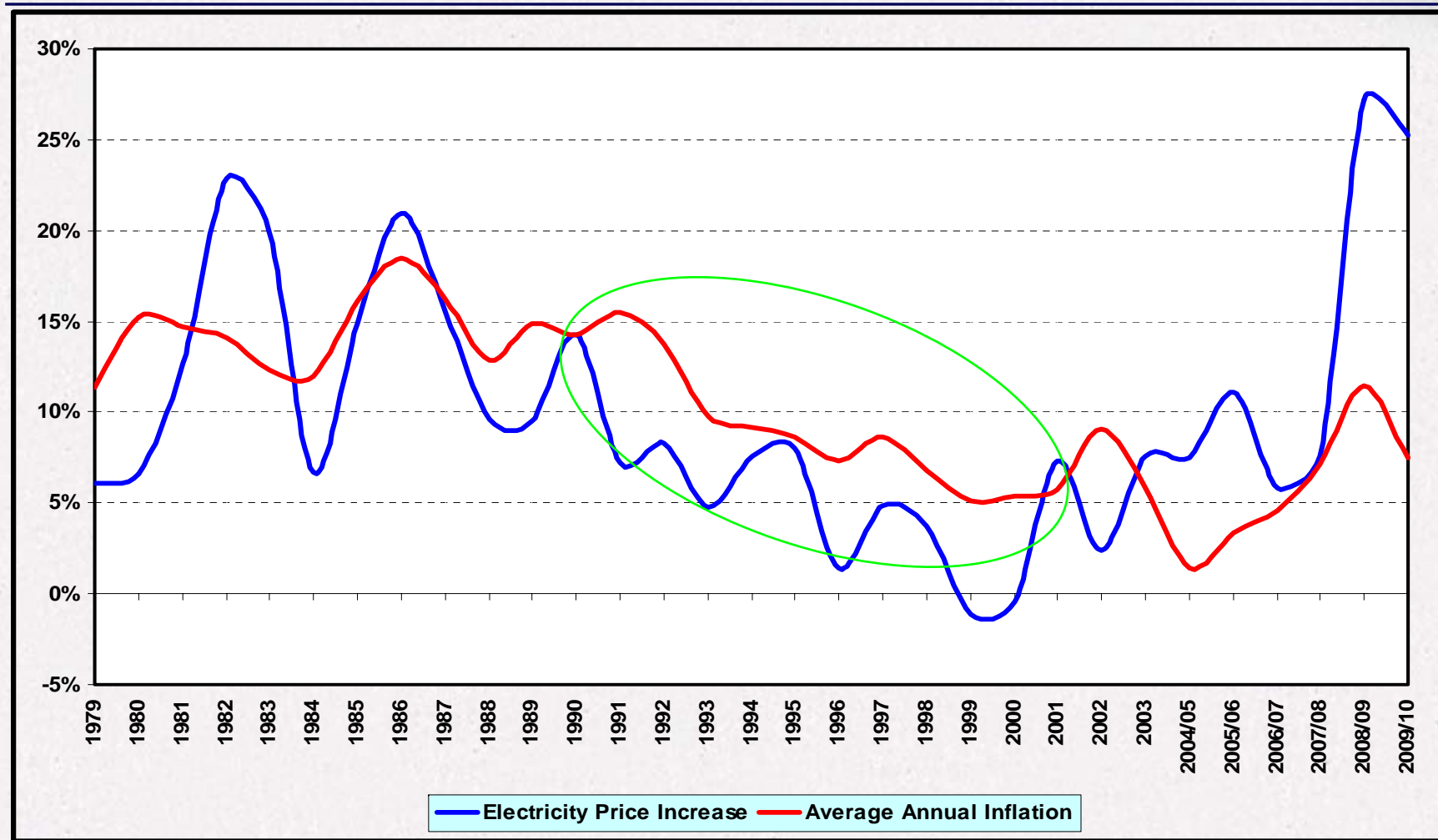
- State owned
- 95% of South African market
- approximately 45% of the electricity used in Africa.
- net maximum capacity is 40 503 MW
- 10th largest generator in world

Surplus Capacity Late 1980s

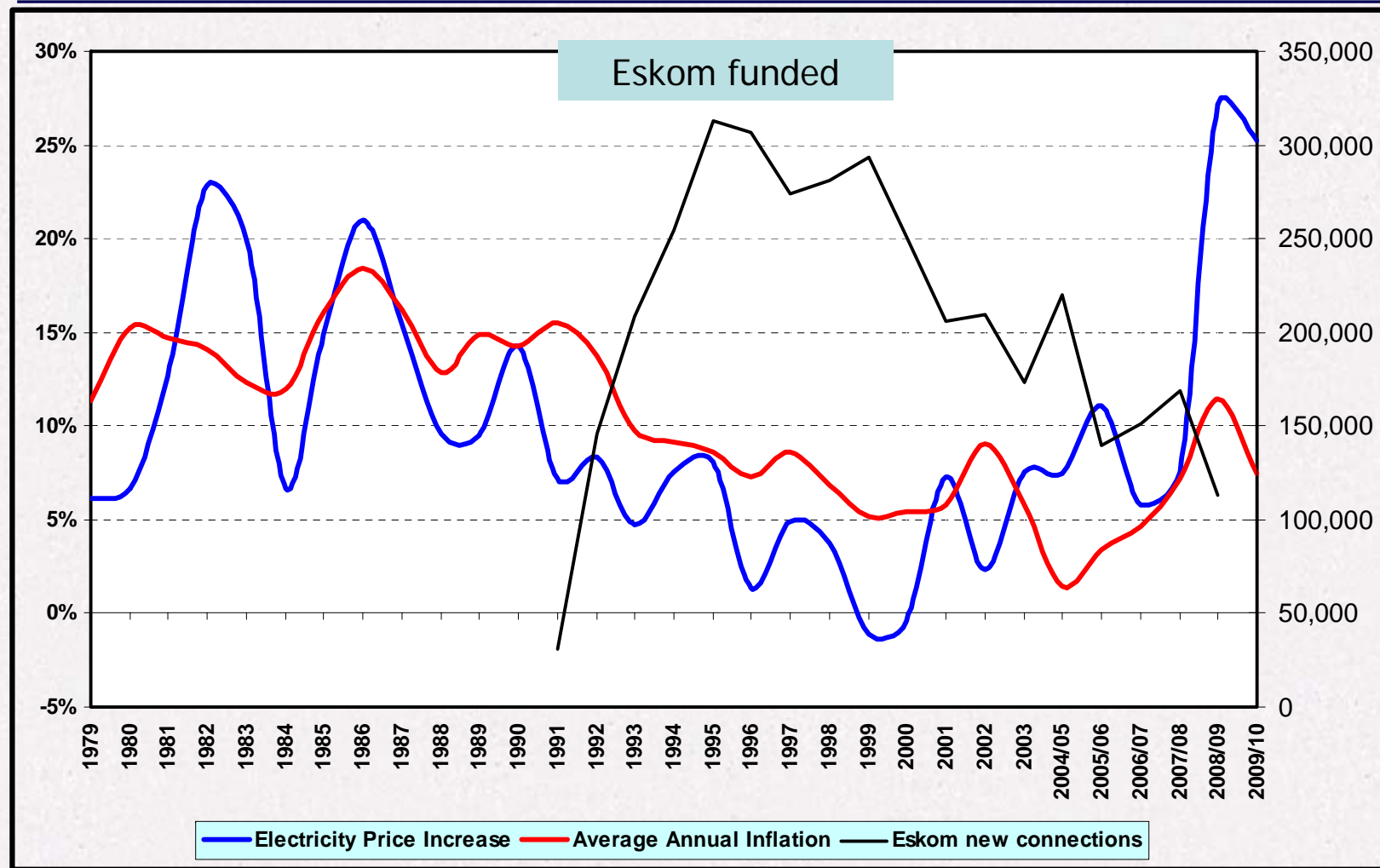


- Attracted energy intensive users,
- Commodity linked tariffs
- 1990 mothballed 3 800 MW
- Commenced domestic electrification programme 1991

Price Increases



Electrification



Current position



- January 2008 rolling black outs
 - Hardest hit – large customers e.g. smelters, mines (15% of demand,)
 - Intensive users: 10% reduction for 3 months
- Reserve margin: now 11.5%
- Aging plant - maintenance
- Operational expenditure “out of control” (Energy Intensive User Group) mainly coal
- Economic downturn “saved” more rolling blackouts

Energy Intensive Users



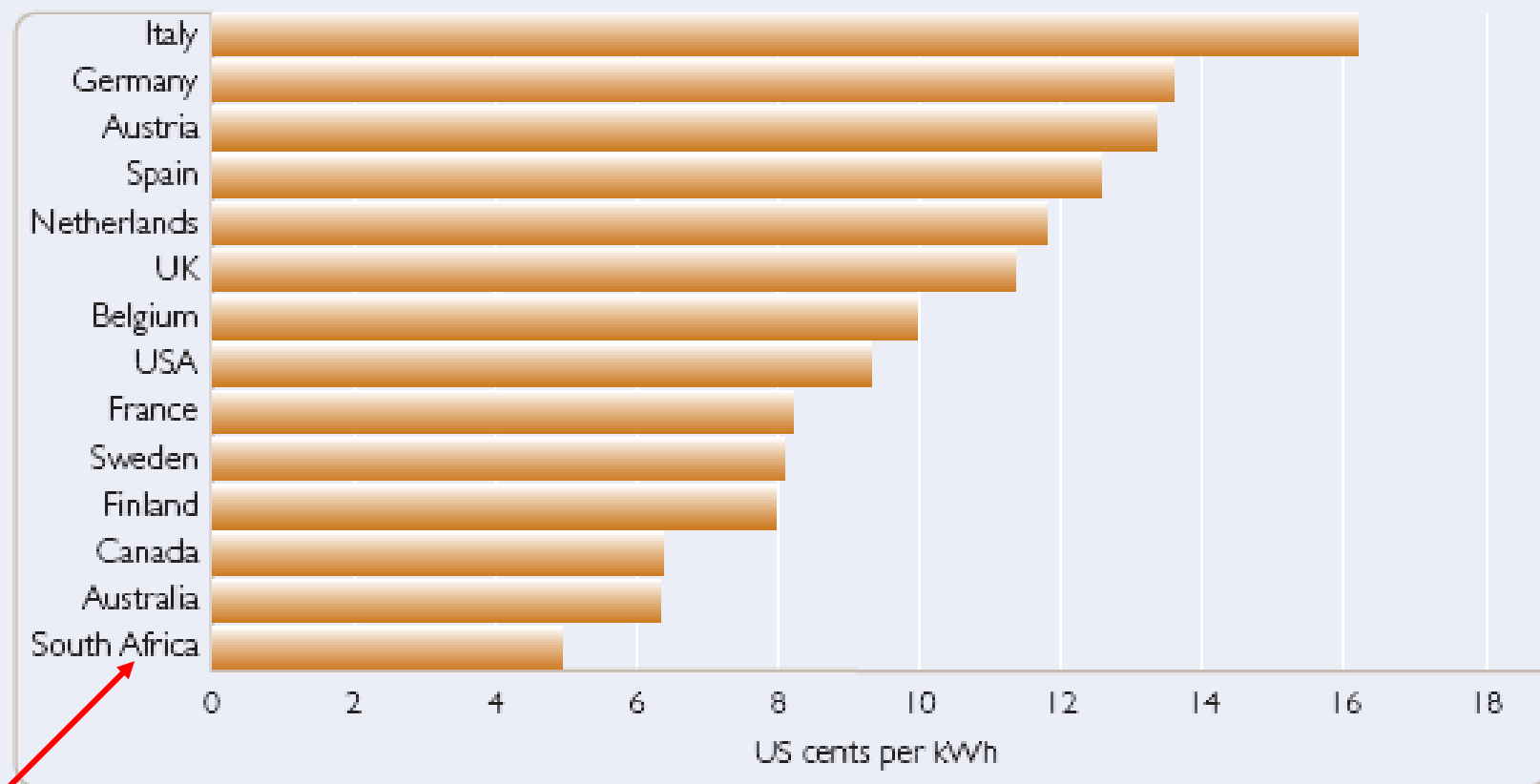
- 35 of the largest energy consumers use >45% of electricity sales
- A number of energy intensive users have not been operational for most of the year to date - lower commodity prices - global economic downturn
- SA recovery partly dependent on energy intensive users (commodities)
- Energy intensive users influencing own security of supply

Cost Comparison



2009 International electricity cost comparison

Cost per kWh



Source: Eskom

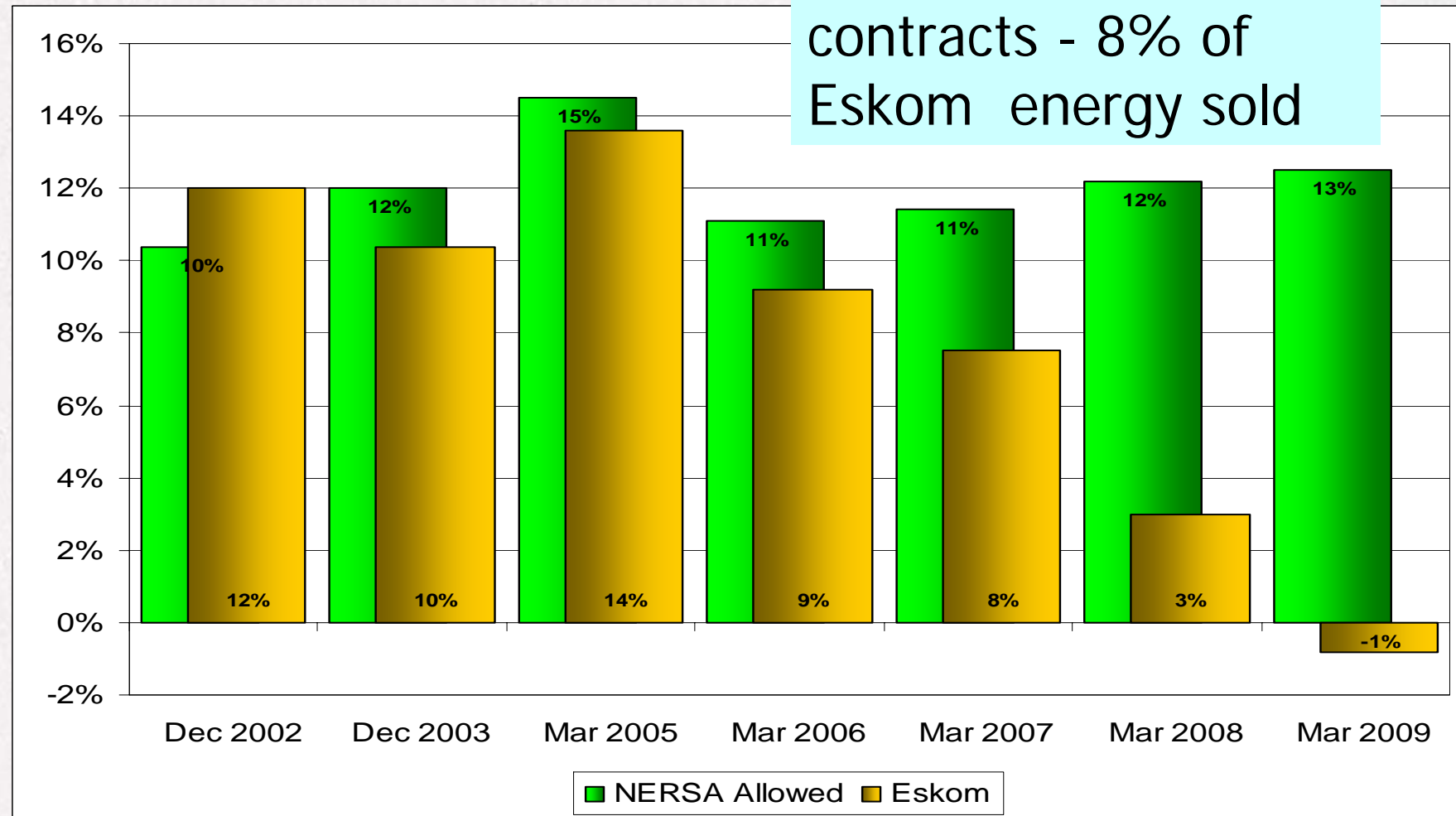
New Build



- Build programme of US\$48 billion (in nominal terms) over the five years to March 2013
- Capacity expansion:
 - Last 4 years 4 454MW
 - Next 5 years 6 184 MW
- No clarity on funding model

Return on assets

R9,7-billion paper loss for the year ended March 2009
metals-price-linked contracts - 8% of Eskom energy sold



Funding challenge



- Forecast shortfall next 3 years: US\$10 billion (Assuming 31% tariff increase for the next two years)
- After Government's:
 - US\$7.5 billion subordinated loan
 - further US\$ 22 billion in guarantees.
- “everything relies on finding a sustainable funding model” Eskom Chairman
- Tariffs need to rise 90% for Eskom to meet funding requirements if no further intervention

Funding challenge solutions



- Tariffs?
 - Large increases?
 - Review of commodity linked tariffs for energy intensive users?
- Equity? Can Government afford it?
- Allow private equity into some new build?
 - Government policy is 30% of new capacity
 - Energy intensive users were willing to invest in power generation
- Change the model?

Which model?



- Commercial Enterprise Model protect bottom line at the expense of security of supply to the country.
- Public Benefit Enterprise Model availability of electricity is a far more strategic benefit for the country than the monetary return to the company.
- Strategic priority – keeping the lights on.



Thank you

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